

Problem

Generative AI has significant potential to increase the productivity of knowledge work.

However, tangible business value from Generative AI implementation projects is still limited.

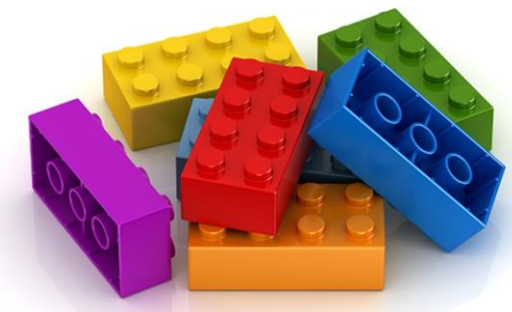
“only 26% of companies have advanced beyond the proof-of-concept stage to generate value” Source: BCG’s report (de Bellefonds et al, 2024).

“Despite \$30–40 billion in enterprise investment into GenAI, 95% of organizations are getting zero return.” Source: MIT report (Challapally et al, 2025).

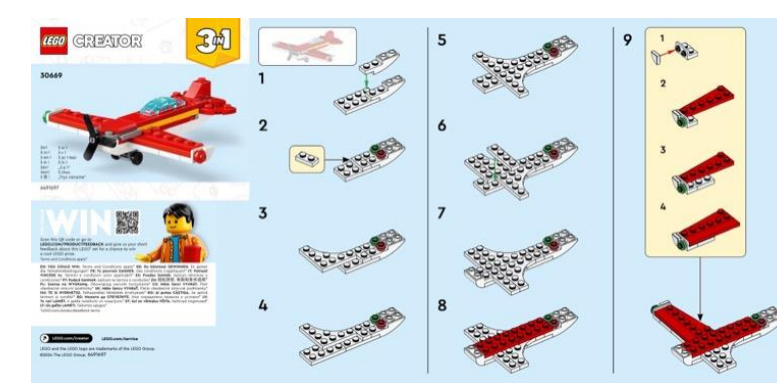
Adopting Generative AI and creating value from it is especially challenging for small and medium-sized enterprises (SMEs), which lack the technical expertise and capabilities to implement GenAI solutions effectively.

Approach

Building blocks



Guidelines



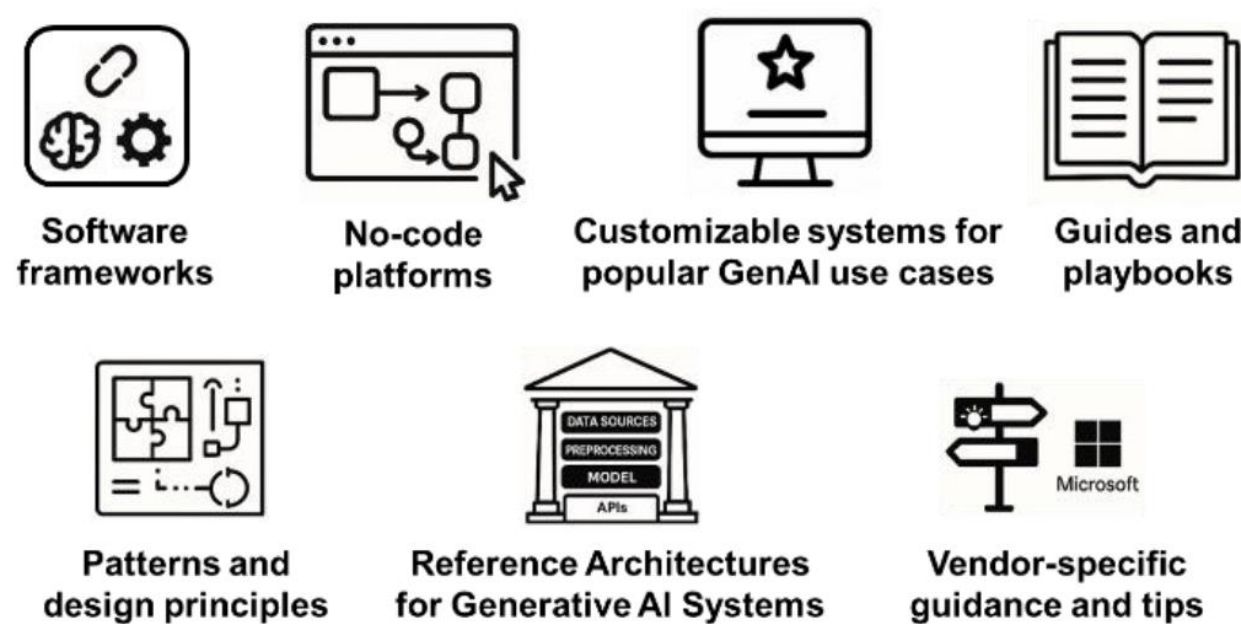
Real results



Benefits:

Quicker implementation, Less risks, Less resources, Higher solution quality

Existing approaches and research gap



Limitations:

- Some of them provide lower-level building blocks and require AI expertise
- Some of them are too general,
- Some of them support only fragmented solution types (e.g. customer support chatbots);
- Some of them are vendor-specific (e.g. for Microsoft Copilot and Azure)
- Some of them address only one of the business or technical levels
- Some of them are not publicly available - proprietary solutions from IT and consulting companies.

Knowledge management (KM) perspective may help to improve reuse support and guidance

Knowledge processes
as the basis for scoping and structuring GenAI services and solution development

Knowledge services
as an approach for specifying the role of GenAI in KM

GenAI solution development & implementation support

Leverage organizational knowledge
using GenAI

All the KM enablers should be addressed
human capital, processes, technology and infrastructure, governance and culture

Generative AI-enhanced Knowledge Management (GAIK) project – the implementation of this approach

The primary project goal:

Creation of the open toolkit for knowledge-focused GenAI solution development and implementation

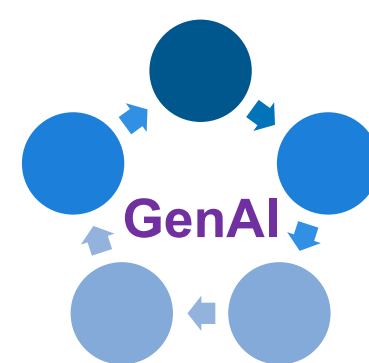
Target audience: Small and Medium-sized companies (SMEs)

Timeline: 01.02.2025 – 31.01.2027

Methodology: Action Design Research



Knowledge processes



Co-funded
by the European Union (EAKR), universities and companies



Project consortium:

3 universities and 5 companies
And we are extending cooperation with solution user companies, tech providers and international partners



University-Industry cooperation

includes **Research, Development and Innovation**

Target audience of the toolkit:

- Managers and/or domain experts with digital skills** (no-code development, vite coding, GenAI application skills)
- IT specialists** with software development and coding skills with limited GenAI experience

Requirements for the GenAI toolkit

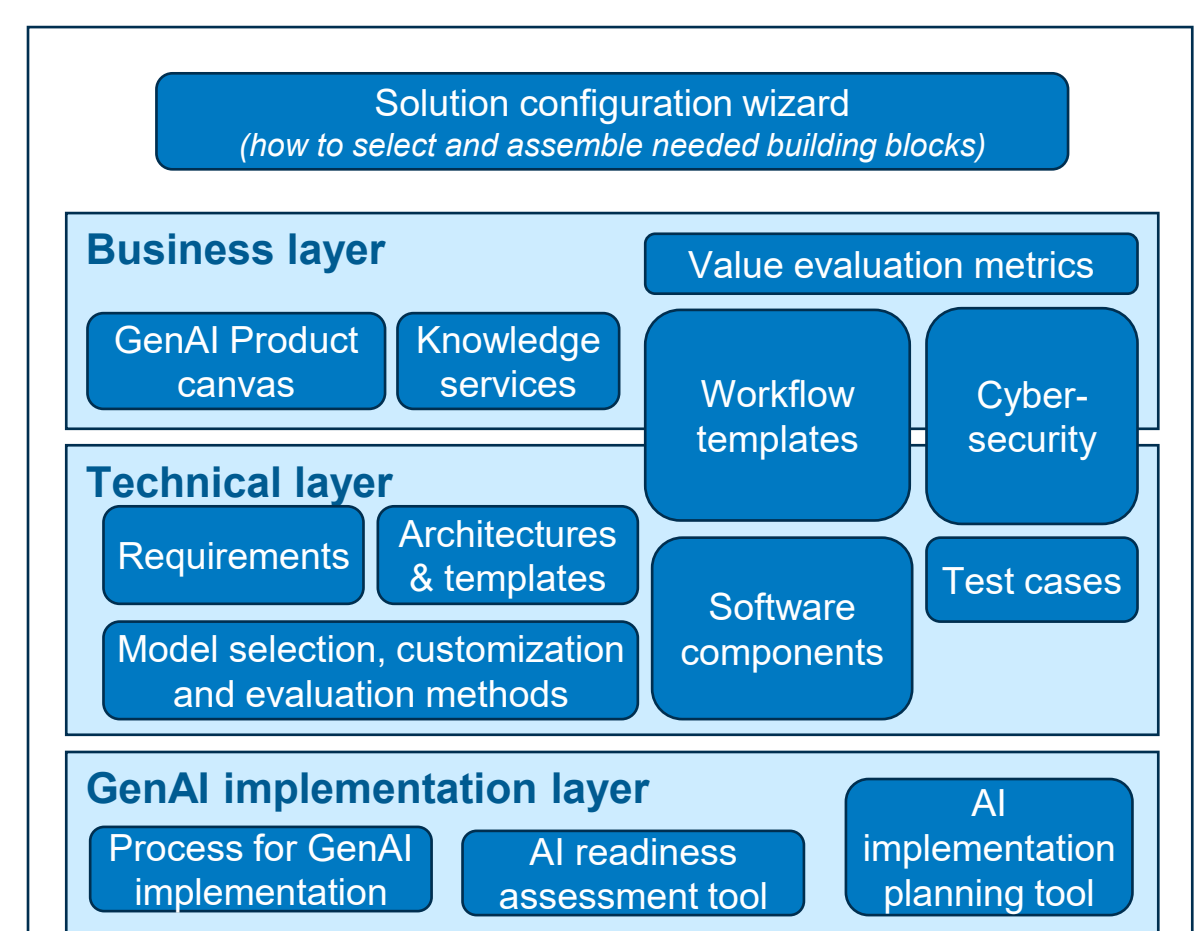
Purpose: knowledge-focused GenAI solution development and implementation

Scope of the GenAI toolkit

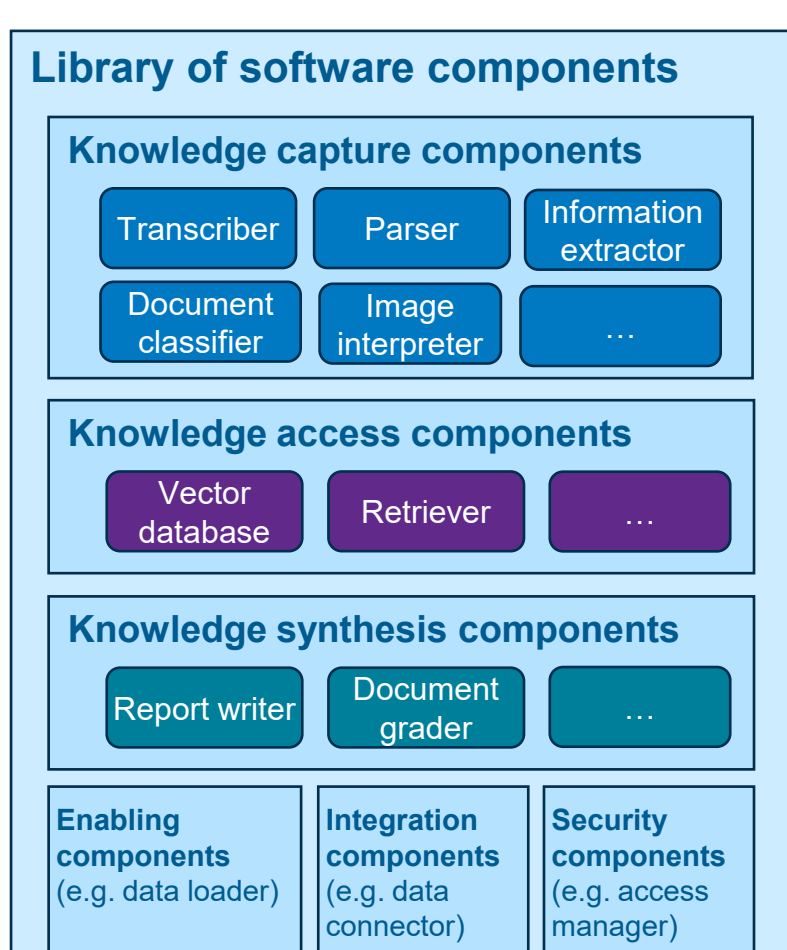
Knowledge process	Generic use cases
Knowledge capture Extraction of needed information from business documents/notes, voice recordings, videos, emails	A. Incident reporting in industry (e.g. for equipment, buildings) B. Creating construction site diaries C. Creation of transcripts and closed captions in various languages for instructional videos and podcasts (e.g. for healthcare, construction) D. ...
Knowledge access Intelligent access to organizational knowledge (document repositories, databases, wikis, CRMs)	A. Search and recommendations for audio and video content library B. Customer onboarding and sales assistant for complex products and services C. ...
Knowledge synthesis Automatic generation of business reports and documents	A. Building inspection report preparation B. Sales proposal generation C. ...

Design principles

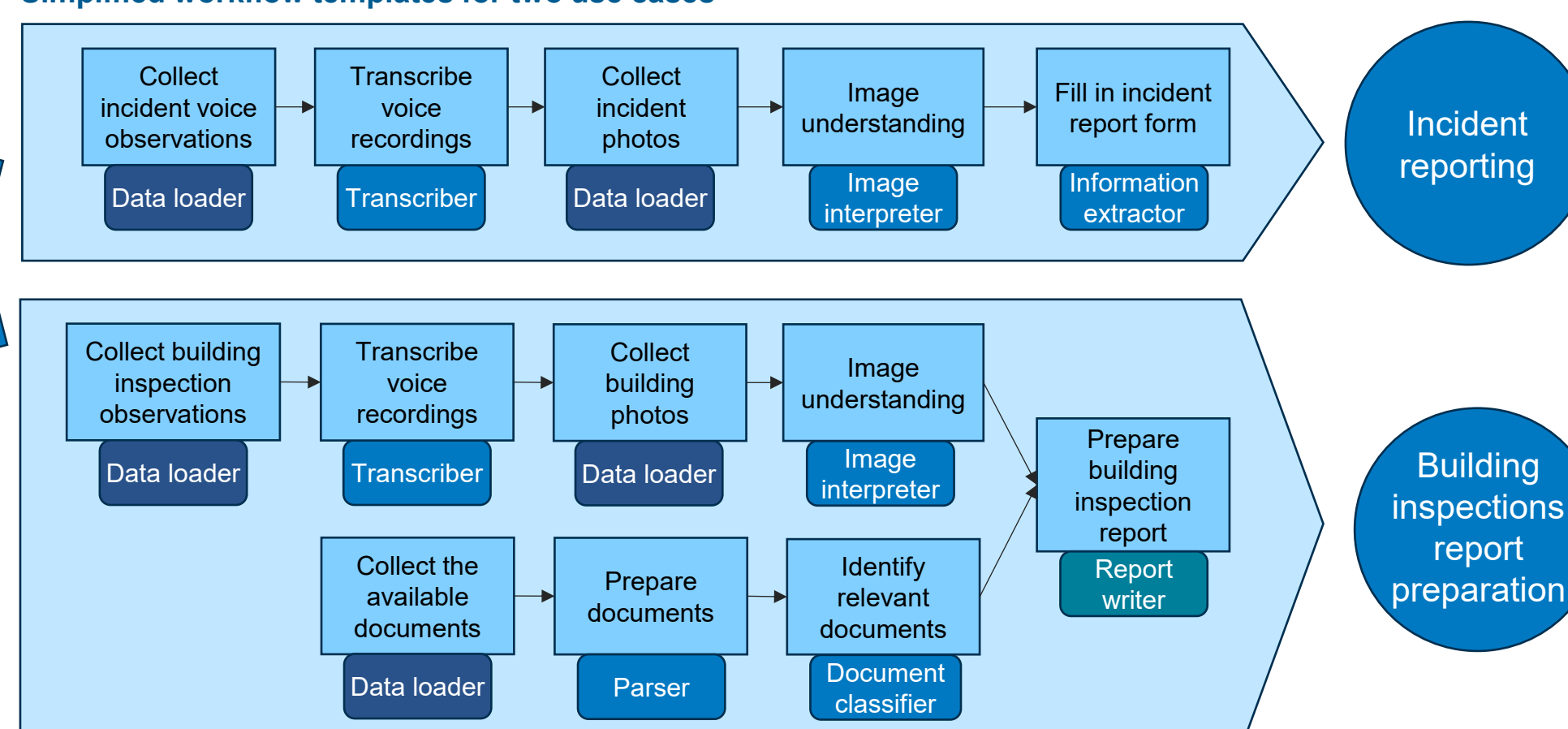
The GenAI toolkit vision



Fragment of the toolkit



Simplified workflow templates for two use cases



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